

# RENTAL PROGRAM

## WHY SHOULD YOU RENT FROM AUSTIN'S?



Instruments & Accessories



FREE Method Book



FREE Music Stand



FREE School Delivery



Rental Equity



Upgrades Available



### COMPETITIVE RENTAL RATES

#### VIOLIN

1/64 through 4/4 ...... \$78.00 Quarterly\* | \$26.00 Monthly\*

CELLO

1/10 through 4/4 ...... \$115.50 Quarterly\* | \$38.50 Monthly\*

**VIOLA** 

6" through 16½" ...... \$78.00 Quarterly\* | \$26.00 Monthly\*

**BASS** 

 $1/10\ through\ 3/4\ ......\$168.00\ {\tt Quarterly*}\ |\ \$56.00\ {\tt Monthly*}$ 

\*Insurance is required/included. Insurance does NOT cover gross negligence, malicious damage, nor does it cover damage from pets.

Illinois sales tax not included with rates stated above.

## IS THE MONEY YOU PAY IN RENT WASTED?

**Not at Austin's.** We realize that for most people, renting an instrument is simply a temporary situation. If you decide to purchase an instrument, 100% of your rental equity may be applied up to 30% of the retail value of ANY instrument offered at Austin's, up to 20% of the value of any case, and up to 10% of the value of any bow. Rental equity NEVER expires. Instruments, bows and cases may be traded in for larger sizes, or for pieces of higher value. This means the player can improve the quality of their equipment as their skill improves.

Here is an example of how this works: You have \$800.00 of rental equity available.

INSTRUMENTApplied Equity (30% of Instrument Pric	
CASEApplied Equity (20% of Case Price)	
BOWApplied Equity (10% of Bow Price)	
SUB TOTAL Equity SUB TOTAL	
TOTAL owed	

316 Wheeler Road • Sugar Grove, IL 60554 • e-mail: info@austinsviolinshop.com

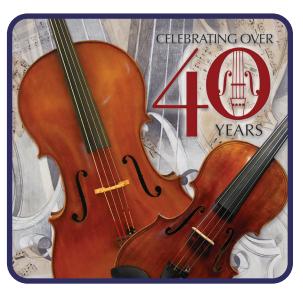
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## FINE INSTRUMENTS FOR PURCHASE

# Austin's offers a large and varied selection of fine, hand-carved violins, violas, cellos and basses for purchase.

- American-made instruments. Also a fine selection from Germany, Italy, France, Bulgaria, Romania and China.
- Newly made or beautifully restored older instruments.
- Fractional sized, new & older instruments available.
- All display superior craftsmanship. Trade-up options for all instruments, bows and cases.
- We offer a selection of fine wood and composite bows to complement your instrument, including pernambuco bows with full silver-mounts and graphite Coda bows.
- Rental accumulation can be applied toward purchases.
- Credit terms are available to qualified buyers.



## CALL TODAY

to make an appointment for viewing and playing these magnificent pieces!

## NOT READY TO PURCHASE JUST YET?

Our **Upgraded Rental Program** can accommodate your player as they progress

#### **VIOLIN & VIOLA**

#### Intermediate

#### Advanced

#### Master

#### **CELLO**

#### Intermediate

1/2 through 4/4 ... \$145.50 Quarterly\* | \$48.50 Monthly\*

#### Advanced

1/2 through 4/4 ... \$190.50 Quarterly\* | \$63.50 Monthly\*

#### Master

4/4 ......\$235.50 Quarterly\* | \$78.50 Monthly\*

\*Insurance is required/included. Insurance does NOT cover gross negligence, malicious damage, nor does it cover damage from pets. Illinois sales tax not included with rates stated above.



#### VISIT OUR ONLINE STORE!

Austin's has a vast inventory of accessories for violins, violas, cellos and basses.

#### **HOURS OF OPERATION**

#### Open by appointment

Tues. – Fri. 10:00 am - 5:30 pm Sat. 9:00 am - 3:00 pm Closed Sunday and Monday

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